HP Public Sector

Dedicated to the Public Sector

The HP Public Sector Team are dedicated to providing the optimal print, document and IT technology and services to all public service sectors and organisations including Central and Local Government, Education, NHS, Emergency Services, Armed Forces, Social Care and Housing.

Expertise in framework procurement

HP have a strong heritage as a key supplier into public services since 1984 and we can guide you through the maze of frameworks to ensure your new infrastructure not only satisfies your needs but your procurement process and agreement funding is fully compliant with applicable best-practice legislation.

Local responsive HP care team

Your HP team will include a dedicated local Client Liaison Executive to assist you on a daily basis, a Service Delivery Manager to ensure responsive support and agreed SLAs are met, and an Account Director to ensure we are meeting your current and future needs as an organisation.

Our offerings

100% HP at your service to maximize your uptime

Your managed service will be delivered end to end by HP. In recent years we have invested significantly in our ability to provide a fully managed service, wholly delivered by HP in-house professionals and are proud that as a leading global technology company, we can deliver all the technology, expertise and support your organisation needs, anywhere in the UK.

The optimal print infrastructure managed for you

HP's managed print services allow organisations to reduce costs and improve efficiency by rationalising the print environment to a unified fleet of printers, multifunctional devices and management software which we manage and support for you. In real terms, our managed print service means that you only need to think about the piece of paper that comes out of your devices. We handle everything including replacement toner supply, servicing of the equipment, meter readings, consolidated billing, comprehensive management reporting and the collection and recycling of the device at the end of its useful life.

Beyond print to improved processes

Our Professional Services experts will take time to understand your organisation, the unique way your people, processes and technology currently work, and advise where our digital innovations could enhance and accelerate your legacy practices. Integrating, streamlining and automating your processes can deliver savings, greater staff productivity and many other benefits.

Specialist services in-house at HP

Assessment of your current position, design of your optimal solution, project management and implementation, user training, ongoing pro-active service support, contract management and continuous improvement, all these services are provided by UK based HP specialists.

World-leading PC and security technology

HP has a rich heritage of performance and security in Personal Systems and our latest product developments include innovative new commercial PC technology with a focus on mobility, and beautifully designed, high performance solutions for premium consumer and specialist users. From cost-effective workhorse desktops to immersive computing including virtual and augmented reality, our PC technology can satisfy all requirements across the public sector.

Outsourcing and staff services on and off-site

In addition to providing technology to you on-site as a managed service, we also provide a full range of document outsourcing services. We manage print rooms, mail rooms and hybrid mail services both on premise for clients as well as off-site, and our own production sites provide print services on demand through web to print portals.

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Supporting the Public Sector through the COVID-19 pandemic

Let us reassure you, we are here, financially stable and ready to help

As well as being one of the world's leading technology providers, HP is in good financial health so there's no risk to the services we provide to any clients in the public sector, or the private sector for that matter. To protect our people we have transitioned the vast majority to home working but they have full access to all our systems, we are managing our supply chain carefully, and we have adapted the business so we can continue to support the public sector with both on-site and remote support and services.

Leveraging 3D technology to support Personal Protection Equipment production

HP is actively supporting technical requests around 3D printed and additive manufacturing applications, and can help to co-ordinate production through HP 3D installations as well as publishing the 3D printable designs online.

Some of the first applications validated and published online were hands-free door opener adapters, PPE mask adjusters and face shield brackets. Many more currently under validation testing prior to release include field ventilator components and FFP3 hospital grade face masks.

Actively supporting the Education, Local Government, the NHS and other emergency services

As well as supporting several Universities, colleges and councils to continue to provide services to students and residents, our people are helping to keep many emergency services including NHS hospitals and health trusts running. We have staff on-site operating in challenging conditions under stringent safety protocols, supporting their print and IT technology as demand for healthcare grows daily through the pandemic.

As an example of our ability to deliver, within 24 hours of receiving the requirements for the new Nightingale 1 hospital our people were delivering and installing new technology into the Excel Centre hospital in London, mirroring the model we already provide at Bart's. Our team currently supporting University Hospital Birmingham are preparing to support the new Birmingham Nightingale, and we can provide the same support at other cities if called upon to do so. Obviously during this outbreak it is absolutely critical that we support the NHS and emergency services so they can fulfil their duties to curtail this pandemic, and we are prioritising these organisations in our BCP planning.

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HP can help you develop and drive your
Digital Transformation

The COVID-19 pandemic and resulting transition to home working has given organisations a better understanding of the potential benefits of working from home, or at least a more flexible workplace strategy. Whether these special measures last 2 months or longer, now is a good time to plan for the future, potentially heading back into offices or adopting a more agile approach that combines both remote and office working.

HP's portfolio is not limited to market-leading print and IT hardware, it also includes document outsourcing services, managed print rooms, mail rooms and hybrid mail services both on premise and off-site at our own production sites. The right combination of hardware and specialist services can help your organisation make significant strides on your digital transformation journey. Innovations like the digitization of paper processes and enhanced integration enables automation, minimising costs and reducing paper volumes, whilst our cloud print and security solutions can safeguard your critical data with built-in resilience. There are a lot of areas where the digital technology we provide can complement or improve traditional working practices and processes, and could deliver huge benefits to your organisation.

For more information, speak to one of our team:
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